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Vendor: SAP

Code: C_S4CS_2508

**Exam: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public
Edition, Sales**

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QUESTIONS & ANSWERS

DEMO VERSION

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DEMO VERSION
(LIMITED CONTENT)

Version: 4.0

Question: 1

What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question,

- A. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.
- B. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.
- C. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- D. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.

Answer: AB

Question: 2

What are the main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Create outbound delivery

- B. Create sales order
- C. Perform delivery split
- D. Confirm proof of delivery

Answer: AB

Question: 3

When configuring pricing, which controls and settings are available in the definition of condition types?
Note: There are 3 correct answers to this question.

- A. Condition Class
- B. Condition Table
- C. Account Key
- D. Access Sequence
- E. Calculation Type

Answer: ADE

Question: 4

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Outbound delivery
- C. Sales inquiry
- D. Sales order

Answer: D

Question: 5

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Enter an appropriate item in the billing plan of the sales order.
- B. Create a sales order with a dedicated order type.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Mark the down payment checkbox at item level.

Answer: A



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